

Influence from a Social Distance – Exactly What to Say, Now

The world has changed and with more of our meetings being conducted remotely, many decision makers continue to work from home and virtual is becoming the new reality.

The ways we have to communicate with and impact others has changed and will continue to change. With the playing field now evolved, it's essential that we move forward to basics and learn how to win in this new normal.

Learn how to capture the attention of customers, team members and prospects without meeting face to face.

- Uncover powerful tools to control conversations in online meetings.
- Master the work before the work to give yourself a fair advantage.
- Discover the “magic words” to gain trust and commitment from others.
- Include real world scenarios and instantly applicable strategies.